

How We Maximise the Value We Provide To You

biking bookkeeper



#1 GOALS

Where are you trying to get to?

- What are your personal goals?
- What are your business goals?
- Think 90 days, 1 year and 3 years and ultimately

Questions to Inspire

- What would a perfect week look like for you?
- What are some immediate wins that would help you to get closer towards achieving your personal goals?
- What would make this a great year for you and your family?
- What would you ideally like your revenue to be in 12 months time?
- What would success look like for your business after we've been working together for 3 years?

#2 LOCATION

Where are you now?

When using dynamic pricing, you'll need the following parameters ...

- Industry
- Revenue
- Quality of record keeping (determined by you)
- No. of Staff
- No. of Directors
- No. of transactions
- No. of invoices
- No. of purchase invoices

#3 OBSTACLES

What stands in your way?

What is preventing you from reaching your goals in terms of...

- Time
- Money
- People
- Knowledge

#5 SOLUTION

What's the best solution?

Based on where you are now, where you're trying to get to, the obstacles in your way and the speed you want to go at, we will present to you the very best solution we can.

#4 SPEED

How fast do you want to go?

- If you want to go fast, we can do everything for you and free up you and your team completely.
- If you want to go slower, we can do most things for you and train you & your team how to do the rest. We can then support you in those activities moving forwards.
- If you have a lot of time and you want to keep costs down, then you can do a lot of it yourself, so long as it conforms to our standards.